

Brian T. King: CEO, Business Owner, & Industry Expert

“Raised in a solid blue-collar community in Kentucky, then paying my way through college working construction, I finally entered the corporate world at the age of 23. After working my way up the corporate ladder to executive positions with a multi-billion-dollar corporation, I ultimately followed my childhood dream and started my first business in 2004 at the age of 41.” – Brian T. King

Brian King has been committed to Design-Build delivery for more than 35 years, inspired by his initial job assignments as a degreed construction professional. His entire career has focused on managing and executing Design-Build projects for clients in diverse industries and geographic regions. In 2004, Brian founded A M King, a fully integrated Design-Build firm.

“I saw a need for a Design-Build firm focused on specific markets and clients, while not trying to serve a variety of markets or purely existing for growth,” said Brian.

Brian was the sole owner before converting A M King into an employee-owned firm in 2020. He remains President and CEO.

A M King, established by Brian King in 2004, stands out from other construction services firms in the region because of its narrowly focused business strategy – operating in a limited number of niche markets as a Design-Build firm, but on a national basis. Specifically, A M King provides property consulting, design, construction, and facility services in the sectors of food processing, food distribution (including cold storage), industrial manufacturing, and corporate properties.

The firm has generated over \$1 billion in revenue since its inception 17 years ago, has received dozens of prestigious awards honoring the company, its projects, and its people.

Over the course of his career, King has developed a passion for mentoring others internally and externally – from recent graduates to senior-level executives. Named one of Charlotte’s “Most Admired CEOs” (by the Charlotte Business Journal) in 2018, he has been the featured guest on national and regional podcasts directed at both industry-specific and general business audiences. King was once again recognized for his leadership in 2021 – this time as a “GroundBreaker” in the Architectural, Engineering, and Construction industries – by GroundBreak Carolinas.

Known nationally for his expertise in Design-Build delivery and his entrepreneurial spirit, King is repeatedly invited by distinguished universities to speak to students in various stages of their academic journeys. His “Ethics in Construction” lecture has become an annual favorite of several Construction Management programs, heard by well over 2,000 students, including those at UNC Charlotte.

He strives to positively influence the future generation of leaders (all business sectors) by sharing real-life business insights, experiences, and stories with young professionals, rising managers, and entrepreneurs through regularly published blogs and CEO Perspectives on briantking.com. These reflections are supported by daily posts on LinkedIn, Twitter, and Instagram. King’s writings cover a broad spectrum of topics such as personal and professional growth, career development, work/life balance, relationships, and principles and values, which apply to various situations that occur in everyday life and business.